



Business Presentation for Win Group

Win Al-Arabia Fuel & Petroleum

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INTRODUCTION TO WIN GROUP OUR BUSINESS POSITION

- Developed an existing relationships with world-wide vendors and excellent energy traders that are happy to supply oil and oil produces with allocations of our operations.
- Those suppliers are straight run with components that we are in position to perform professional brokerage for both oil and oil products.
- Furthermore, we take scalable term storage as necessary by request.
- Whereas we do hold products in storage, we only do so to fulfil requirements and rather focus on turnaround times.

OUR CURRENT PROJECT FEASIBILITY & THE CRITICAL SUCCESS FACTORS

Throughout project execution right to the end

- **Optimisation Contracting Methodology**
- **Optimised Execution Schedule & Optimisation**
- **Total Supply Chain Strategy**
- **Faultless Project Delivery and Execution**
- **Faultless Start-up**

WHY - WIN AL-ARABIA FUEL & PETROLEUM ?

- **From past experience that we have accumulated over a number of years, we learned a lot that makes us running business professionally and accurately**
- **To this respect, we think that we are professional enough to give advice, introduce professionals, finance business, run business, and support your business deals.**

PRODUCTS

We trade with most crude oil types and most of oil products such as:

- **Light Crude oil**
- **Heavy Crude oil**
- **Aviation Fuel such as JP54, A+ and A1**
- **Kerosene**
- **Gasoil**
- **Diesel such as 10PPM and 50PPM**
- **D6**
- **Fuel Oil**
- **Bitumen**
- **LPG**
- **LNG**

The Main Business Objectives Building an Oil Refinery



The Main Business Objectives Building an Oil Refinery

- **Building a New Oil Refinery with the capacity of 200,000 barrels per day**
- **Building Tank Farms & Transportation**
- **Building Oil Storage and Blending Facilities**
- **Building around 10 new petrochemical factories for basic industry**

The Main Business Objectives

Building an Oil Refinery

- **Our main business objective is to build a new oil refinery and associated petrochemicals**
- **Thus, fulfilling our business objective leading us to improve our business strategy**
- **The project will provide many derivatives for downstream industries utilizing Refinery infrastructure which will contribute to the project ROI**
- **Complex products export focused mainly on:**
 - **LPG**
 - **Jet Fuel**
 - **Kerosene**
 - **Diesel**

POTENTIAL SCOPE

- **Once our overall Project completed, it will Finance itself for further expansions and developments**
- **We will guarantee continuous supply of crude oil to our new refinery**

OUR BUSINESS PROPOSAL & REQUIREMENTS

- **Location: Maybe a Saudi suitable land, near the sea, or in other country for the oil refinery of 200,000 barrels per day**
- **Ten Petrochemical Complex or more to be accommodate near the refinery**

SUPPLY OF CRUDE OIL

- **Long Term Supply of Crude Oil from:**
 - **Middle East**
 - **Asia**
 - **South East**
 - **Far East**
 - **South America**
 - **Latten America**
- **Supply of Crude Oil is per required specifications**
- **Competitive Prices : Discounts must be provided from Platts prices**

THE WAY FORWARD

- **Our proposal of starting this business and building an oil refinery will be tailor-made to suit our business needs**
- **In order to achieve this, the following steps are in our mind, subject to BOD approval**

THE WAY FORWARD

- **We shall draft Current and Forthcoming Roadmap document showing our proposed way to go forward**
- **This document needs to be discussed with the BOD so that we can get approval to proceed forward with the Roadmap.**

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...THANK YOU.